

### Potential benefits of financing

- Improve cash flow
- Improve/build inventory
- Smooth CAPEX to maintain cash
- Equipment life cycle management
- Keep up to speed with latest industry technology
- Benefits of a single point for products and services
- End of term ownership options
- Maximize business returns
- Realize tax benefits
- Manage risk

# JOYGLOBAL



Joy Global worldwide locations

## Financing Solutions



Getting started - Contact your  
Joy Global account manager

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# Financing solutions



Joy Global has teamed up with Macquarie's Global Mining Equipment Finance (GMEF) business to offer flexible worldwide equipment financing solutions to its customers operating in mining markets around the world. The GMEF team is comprised of banking and leasing professionals with proven global experience in structured equipment lending and leasing, project financing, commodity-backed financing and ECA-backed financing for the mining industry.

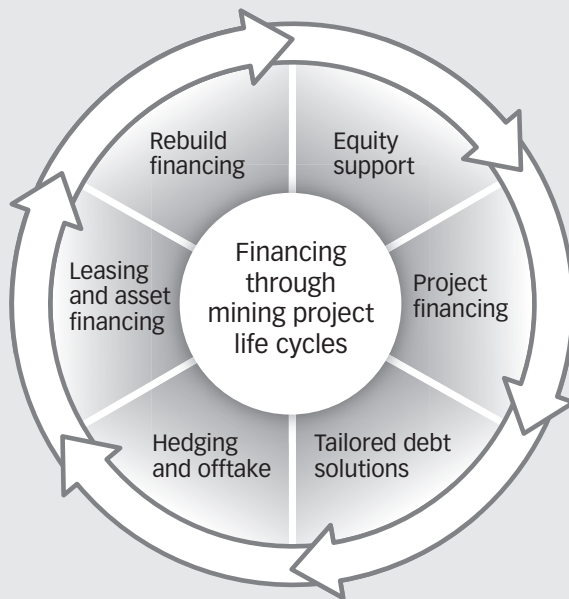
## Innovative and flexible solutions

- Leases/loans for new, used, and rebuilt equipment
- Cross-border capabilities
- Structured products
- Commodity price linked products
- Limited/non recourse financing

## Client focus

- Relationships built over time
- Surface/underground mining equipment
- Ability to serve customer operations globally
- Clients include contractors and mine owners
- Individual or systems financing available with terms up to 72 months
- Experienced leasing and mining industries team

## Financing solutions for all mining industry cycles\*



\*Not all services may be offered through Joy Global Finance

## Financing for:

### Joy underground products

- Continuous miners
- Loaders
- Longwall systems
- Haulage systems
- Bolting solutions
- Conveyor systems
- Feeder-breakers
- Rebuilds

### Joy hard rock products

- Loaders - LHDS
- Trucks
- Shaft sinking
- Hydraulic drills
- Utility vehicles



### P&H surface products

- Electric and hybrid shovels
- Blasthole drills
- Feeder-breakers
- Wheel loaders and dozers
- Mobile mining crushers
- Conveyor systems
- Draglines
- Sizers
- Reclaim feeders
- Mine air systems
- Rebuilds

